

LET'S COMPARE TOURS:

I feel so good about our Italian Discovery tour and hope you have realized that this tour is an excellent value for your time and money. But just in case you haven't realized a few of the special bonuses, let me give you some valid points to consider.

- > We don't **rush you**.
- > Your **escort is always there** to direct, accompany and just be there to help you.
- > We use **local Italian guides** in major stops – not an American passing on information.

- > **We pick you up** (if your air is done in consideration of the group) at the airport (consider the tour that has you meet them at the first hotel and has you go on your own to the airport on return – add in the cost of this transfer to you.) and return you on departure.

- > In **hotel selection**, we put **location** as one of the **top priorities**. It's important that you can walk out the front door and be right there, right in the “middle of things” and not in a location that is profitable for the tour operator. Hotels are 3 star to 4, even 5 star. Many are family run and we carefully use hotels that have the right ambiance.

- > Upon arrival, at the beginning of the tour, and during the tour, we make sure you are confident about your plans and never left with “free time”, or “on your own” and no guidance.

- > You are **never “dumped”** – never do we load up one day with all the activities to save money on the next day by not having a coach, a tour or a guide –

- > We try to **“build the tour”**.....so the end is not a slide downhill.

- > Plenty of **hand-outs** are given while traveling....city maps marked with “crucial” locations are given before arrival so you get a feel of the city; daily route maps of the roads traveled so you can mark with special comments; special articles and information that enhance your visit.

- > Included are all the **admittances** we feel are especially **important**. If we have not included something, it is because we are not sure if you are interested in spending your travel money for this event or if it is available – so you save money and if you decide to do it, you are paying the same price.

- > **We listen to your requests**....and if it is something that we can incorporate enroute, we are happy to work with you to make this request happen. Visit to your family, visiting a special spot, museum, etc. Trip too long for you or want to add on another visit, we'll do what we can to help.

- > We appreciate our **coach drivers** – he is our friend and will become your friend. Our Italian driver lives and drives in the Dolomite Mountains much of the time and is a skilled driver – you will sit back in complete confidence for your safety.

- > We are very **cost conscious** and do not waste money, overcharge or mistreat your investment.

There's more...but this is a starter...read other tours with a careful and discerning eye and you can easily see how often you are left on your own (but keep in mind, you don't have to be a sheep on our tour and if you need some time on your own, you have it!), how many optionals are added, think carefully where you might be spending extra money not planned in your budget, the amount of things that are “shoved” into one day of touring (scary sometimes!).....and always feel free to call Patty and ask questions about any part of the tour. **We love this tour and so will you!**